Scoring **Benchmark**

Want to benchmark your solution against your peers at a deep level?*

As an active SolutionMap participant, you get the Spend Matters analyst scores against your RFI self-scores for free (grey column below). Buy the Scoring Benchmark if you want to compare your scoring inputs against subcategory benchmark scoring by line item (purple columns below).

High-level category

Sub-categories

	Vendor Self Score	Spend Matters Adjusted Score*	Average Benchmark	Average Deviation
SUPPLIER MANAGEMENT MDM				
Schema Support	4	4	**2**	**100%**
Supplier Information (industry codes)	3	2	**2.3**	**-13%**
Product/Service Information (e.g. USNSPQ)	3	1	**2.7**	**-63%**

Provider deviation from SolutionMap average at the sub-category level

You'll receive an excel file with granular subcategory benchmark scoring - here's what it would look like for the 'MDM' and 'SXM' subcategories from the Supplier and Risk Management SolutionMap RFI. Please note that all scoring and benchmark data included below is fictional:

Evaluation Details

MDM	Company Y Self-Score	Company Y SM Score	Benchmark Average	Company Y's Average Deviation
Schema Support	3	2.8	3.1	-9.7%
Supplier Information (industry codes)	4	3	3.5	-14.3%
Product/Service Information (e.g.,UN-SPSC)	2	3	2.4	25%
Multi-Source Integration	4.5	4	4.2	-4.8%
Multi-Source Federation Control	3.6	2.8	1.0	180%
Fine Grained Access/Permission Control	3	3	2.8	7.1%
Form Support	5	2	3.5	-43.4%
Data Archival Auditing	4.2	3.6	3.5	2.9%
Document and Version Management	4	3	2.8	6.7%
OCR and Automatic (meta-data) Indexing	4	3	1.9	57.9%
Average	**3.73**	**3.02**	**3.0**	**-0.3%**

* Services available to current SolutionMap Participants only

SXM	Company Y Self-Score	Compnay Y SM Score	Benchmark Average	Company Y's Average Deviation
Conflict Resolution CAR/CAM	2	3	2.9	2.1%
Issue Identification and Tracking	3.2	2.8	2.5	12.0%
Plan Develpment & Milestone Definition	3	3.3	2.8	17.9%
Status Updates	3	3	2.5	20.0%
Resolution Mechanisms	2.5	2	2.9	-31.0%
Measurement	5	4	3.0	33.3%
Survey Integration	4	4	3.3	23.1%
Formulaic Metric Definition on Raw Data	3	2	4.0	-50.0%
3rd Party Data Integration	4	3.5	3.8	-7.9%
Scorecards w/ Automatic Updates	3	3	3.3	-8.6%
Development & Innovation Management	4	2	1.6	25.0%
Challenge Definition	1	2	2.7	-25.9%
Unsolicited Idea Management	4	1	1.8	-44.4%
Review and Decision Support	5	4.2	3.0	40.0%
Monitoring	2	3	2.0	50.0%
Automatic Data/Scorecard Updates	4	3.5	2.5	40.0%

Use this level of granular product benchmark information to sell to your strengths and prioritize your product roadmap. Talk to your client services manager regarding pricing – INQUIRE NOW